



Securelinx - Ireland's leading Novell Partner

Ten reasons why Securelinx should be your Novell Partner of choice

Introduction

Securelinx is a software infrastructure solutions company providing market leading, open standards software, integration, training, maintenance and support services to customers within the Insurance & Finance, Retail, Utility, Healthcare, Government and Professional Service sectors throughout Ireland and UK.

Securelinx helps you:

- **reduce costs**
- **minimise risk**
- **increase efficiency**

thereby achieving a sustainable business advantage over time.

Company Background

Founded in 2002 the Company employs teams of highly experienced software engineers, architects and system consultants to deliver low cost Linux, Data Centre management, Software infrastructure & Support solutions.

Securelinx has a track record of working closely with partners and customers and for implementing superior IT infrastructure solutions that deliver real cost savings, genuine agility and increased operational efficiencies over time. Our expertise are delivered under highly competitive, customer-aligned commercial arrangements that facilitate flexibility and maximize customer satisfaction.



Ten reasons to choose Securelinx.

Why build your Novell IT infrastructure with Securelinx? Here are ten reasons:

01 Platinum Status. Securelinx has been a Novell Solutions Partner since 2004 and is now Ireland's first and only Platinum Solutions Partner. This accreditation recognizes Securelinx as being the most technically resourced, customer-oriented Novell Partner in Ireland.

02 Delivery Team. Securelinx can readily scale Novell technical resources to accommodate all customer requirements via our large in house team and range of industry wide contacts and partners.

03 Proven Expertise. Securelinx customers have access to market-leading Novell expertise. Our in-house engineers are fully accredited Novell engineers with extensive field experience implementing Novell technologies.

04 One-Stop-Shop. Securelinx provides a true 'one-stop-shop' for Novell customers via highly competitive Novell product licensing, professional services, enhanced support and certified training.

05 SUSE Linux. Novell has placed SUSE Linux at the core of its technology stack. No other organization in Ireland has more experience working with SUSE Linux than Securelinx.... FACT!

06 Partner ECO System. By working cooperatively with like-minded partner and alliance organizations, Securelinx customers can avail of a wide range of expertise - delivered under the most flexible and competitive framework in the local market place.

07 Pragmatic Approach. Our approach to business engagements ensures that we listen and work with customers the way they want. Securelinx experts understand the key business performance criteria of our customers.

08 Understanding Novell Business. At both a strategic and local market level, Securelinx understands Novell business. Our customers gain valuable access and insight to Novell staff and strategies, ensuring informed solution acquisition and business decisions are made.

09 Novell Technical Support. As a Novell Platinum Partner, our customers have access to the highest levels of technical support, both from our own certified engineers and from Novell as a solution vendor.

10 Technical Training. As the only Novell Gold Training and Practicum Test partner for Ireland, our Certified Novell Instructors deliver formal courses that ensure investment in Novell solutions are fully leveraged and benefited from.

Capabilities and Certifications.

Securelinx provides a wide range of professional services to help customers better manage their IT infrastructure. Our expertise is underpinned by a long tradition of delivering core competency and specialist integration skills which in turn are continuously augmented through our customer engagements.

Over time and as technologies in the key areas of Linux, Novell, Platform Management, Monitoring, Virtualisation and High Performance Computing evolve and leverage off each other we have expanded our skill sets and service offerings to help better serve customer key interests – cost reductions, enhanced IT agility, greater functionality, lower risk.

Securelinx represents field-proven expertise, backed up by formal certifications including:



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